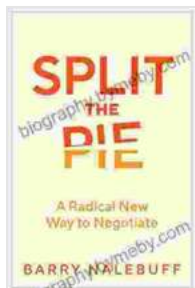


# The Radical New Way to Negotiate: A Proven System for Getting What You Want



## Split the Pie: A Radical New Way to Negotiate

by Daniel Weiser

★★★★☆ 4.8 out of 5

Language : English

File size : 7801 KB

Text-to-Speech : Enabled

Screen Reader : Supported

Enhanced typesetting : Enabled

Word Wise : Enabled

Print length : 326 pages



Are you tired of getting the short end of the stick in negotiations? Do you wish you had the skills to get what you want, when you want it? If so, then you need to read The Radical New Way to Negotiate.

This groundbreaking book offers a fresh approach to negotiation. It will teach you how to:

- Identify your goals and interests
- Research and prepare for your negotiation
- Build rapport with the other party
- Use creative thinking to find solutions that meet both parties' needs
- Close the deal and get what you want

The Radical New Way to Negotiate is based on the latest research in negotiation and psychology. It is written in a clear and concise style, and it is packed with practical tips and exercises that you can use to improve your negotiation skills.

Whether you are a novice negotiator or a seasoned pro, The Radical New Way to Negotiate will help you get what you want in any negotiation.

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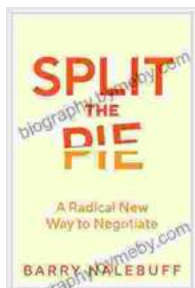
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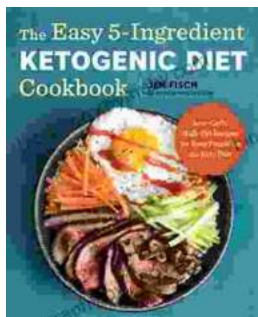


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