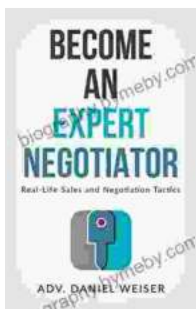


Become An Expert Negotiator: Unlocking the Secrets of Successful Negotiation

In today's competitive world, the ability to negotiate effectively is essential for success. Whether you're negotiating a salary, a contract, or a deal, the skills you develop as a negotiator can make a significant difference in the outcome.



Become an Expert Negotiator: Real Life Sales & Negotiation Tactics by Daniel Weiser

★★★★☆ 4.4 out of 5

Language : English
File size : 2028 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 78 pages
Lending : Enabled



Become An Expert Negotiator is the ultimate guide to improving your negotiation skills. Written by renowned negotiation expert Dr. Michael Wheeler, this book provides a step-by-step framework for developing the skills and strategies needed to succeed in any negotiation.

In this book, you will learn:

- The five key elements of a successful negotiation

- How to prepare for a negotiation
- How to build rapport with the other party
- How to identify and leverage your negotiating power
- How to use different negotiation tactics and strategies
- How to close a deal and get what you want

Become An Expert Negotiator is packed with practical advice and real-world examples that will help you improve your negotiation skills immediately. Whether you're a novice negotiator or a seasoned pro, this book will give you the tools you need to succeed.

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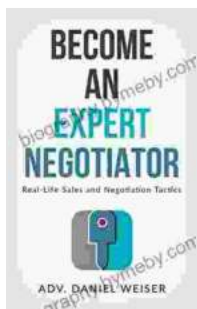
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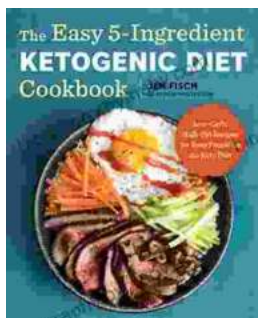
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